

LEAD *with Comp*

May 5 – 7, 2020 – Daily Agenda

Day 1 – Tuesday, May 5th

- **Meet & Greet** 3:00 p.m. – 3:15 p.m.
- **Welcome** 3:15 p.m. – 3:30 p.m.
- **AF Group Overview & Market Cycles** 3:30 p.m. – 4:10 p.m.
- **Current Legislative Trends** 4:10 p.m. – 4:30 p.m.
- **Cocktail Hour** 4:30 p.m. – 5:00 p.m.
- **Dinner** 5:00 p.m. – 6:30 p.m.

➤ Day 1 – Wednesday, May 6th

- **Innovation and Future State** 8:30 a.m. – 9:30 a.m.
- **E-mod Playbook** 9:30 a.m. – 11:00 a.m.
- **Making the Most of Your BDC Visit** 11:00 a.m. – 11:30 a.m.
- **Lunch** 11:30 a.m. – 12:15 p.m.
- **Claims Overview and Activity** 12:15 p.m. – 1:45 p.m.
- **Premium Audit** 1:45 p.m. – 2:45 p.m.
- **Loss Control** 2:45 p.m. – 4:30 p.m.

**** Walk to Lansing Brewing Company ****

- **Cocktail Hour** 4:45 p.m. – 5:15 p.m.
- **Dinner** 5:15 p.m. – 7:00 p.m.

Day 2 – Thursday, May 7th

- **Account Case Studies** 8:15 a.m. – 9:30 a.m.
- **ISU & Fraud** 9:30 a.m. – 10:30 a.m.
- **Interactive Executive Panel** 10:30 a.m. - 11:30 a.m.
- **Wrap up** 11:30 a.m. – 12 noon
- **Lunch** 12 noon